



### WELCOME

The 2021 Sale and its challenges now seem a distant memory as we prepare for this year's event.

The past 12 months in our district saw an extremely tough Autumn on stock followed by a longer cool spring which saw excellent yields and prices for grain, in particular canola.

We are fortunate to have a passionate and professional group of clients who do an excellent job with their lambs, whether as spring suckers or heavy lambs off stubble in the Autumn.

These clients still recognize the value of quality stock complimenting their high input cropping operations.

Thank you to all of our family and friends in the often stressful business of breeding quality stock.

This year has seen Carl return to the family farm following a valuable time at the Hicks family's

Hannaton property, we enjoy having him home in between shearing sheds.

Again thanks to Travis Crawford for his continuing work and input into our business, your help is really appreciated.

We are not chasing extremes at Janmac, in an increasingly complicated time we are providing well grown proven, reliable genetics that work in a wide range of systems.

Thank You to those supported us through the crazy Covid period, we look forward to seeing our South Australian friends again on Sale Day and look forward with renewed confidence to the future. Kind Regards,

Grant, Bryce and Families

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### **QUIETLY ACHIEVING EXCELLENCE**





## JANMAC ACHIEVES HIGHER AVERAGE FOR STUD RAMS DESPITE BORDER CHALLENGES

#### By Rick Bayne & Janine Elen

The Hausler families' 17th Annual Production in 2021 delivered another successful sale result with a total of 174 rams selling through the ring.

A big crowd of local buyers joined online bidders at Janmac Poll Dorset and White Suffolk Stud to witness 137 Poll Dorset rams selling to a top of \$7,500, with a strong average of \$1969 with 36 White Suffolk rams hitting a top of \$3,500 and averaging \$1477.

Competition was strong in the top end of the catalogue with the stud ram group setting the pace early despite a last-minute border bubble change impacting the attendance of a regular group of South Australian bidders and having some impact on the day's clearance rate.

Stud Principal Grant Hausler, who farms with his stud co-principal brother Bryce, said he was particularly pleased with the top-end stud rams with ten of the rams going for stud use.

"We promoted them and had great results. We had an individually higher top sale last year but there were two at \$7500, another at \$7000 and other strong sales for the highest stud ram average we've ever had," he said.

"It was a great result to see such a consistent average for very good rams." Mr Hausler said buyers were looking for good bone and carcass on square and deep sheep. "The two top priced rams were very sound, square sheep, well-boned and very structurally correct," he added.

While Poll Dorset rams sold better, Mr Hausler described the White Suffolk group as the best they had offered to date.

"There's no doubt the South Australian border issue coming in three days before our sale played a big part in a lower clearance," he said. "We couldn't get agents or clients over to visually inspect rams so you lose competition."

"We were absolutely rapt with the sales and most registered bidders

bought which is fantastic as it shows our regular buyers kept buying." Two Poll Dorset rams shared the top price honours of \$7,500 twice and both are headed to South Australia. Lot 4, JM 124, sired by Kurralea 234-16 sold to Ian Fennell, "Wongabeena", Penola and Lot 7, JM 292, a son of Mallee Park 36-18 was bought by Nathan Geue, "Vanita" stud in Kingston.

Ian Fennell who snapped up Lot 7 said he bought the top two rams three years ago from Janmac and was happy to return. "I couldn't get there because of the border situation but I saw them on AuctionsPlus," Mr Fennell said.

"Lot 7 was a solid ram with good hind quarters. Everything was good about him and I want to get a bit more weight in the lambs and I think he's the ram that will do that."

Leading the volume buyer group was the Rich family, Goroke taking home 20 Poll Dorset rams, paying a top of \$2,000 for Lot 16 and Lot 18.

Volume buyer Glen Rowe from Gymbowen purchased 12 Poll Dorset rams. "I normally buy off Janmac and know their rams are quite good, even further down the line," he said.



### JANMAC POLL DORSET & WHITE SUFFOLK STUDS





"There were quite a few people there and I didn't know how I'd go but it worked out well and I bought 12 and was really happy with them. They're very good over cross-bred sheep in breeding the perfect fat lamb."

Twelve Poll Dorset rams are also on their way to the Robinson family's operation at Edenhope.

Successful bidders, Stobo Farms, Miga Lake took home the pick of the White Suffolk group buying Lot 117, JM751 for a breed top price of \$3,000, and Lot 110 for \$2,500.

Luke Stobo said it was the second year they had used Janmac. "We were very happy with the lambs on the ground," he said. "They're good size rams and we're happy with how quickly we're able to turn lambs off."

AWN Edenhope branch manager David Hanel said there was a very good overall average despite a few lots being passed in. "The repeat buyers stood up again and purchased rams they know are going to produce quality lambs," Mr Hanel said.

"It was a particularly good result with their Poll Dorset stud rams, including two rams at \$7500. The line-up from start to finish was the usual high quality."

Mr Hanel said a lot of the top rams would be going over first cross ewes with producers looking for quick growth for their lambs to turn off as quickly as possible at the highest possible weight.

"Janmac rams are used extensively in local prime lamb operations and they do achieve that quick growth rate and there's no problem finishing off as shorn lambs later on," he said.



The White Suffolk line-up was one of the best presented by Janmac, Mr Hanel said.

"The border restrictions imposed a few days before the auction had affected attendance rates, but Auctions Plus certainly filled the void for those who could purchase online".

Grant Hausler said the AWN and Nutrien Naracoorte agents stepped up in a trying lead-up to the sale. "A big thank you to all agents who worked with us on this sale. We appreciate their efforts and look forward to 2022".

The auction was jointly conducted by AWN Horsham and Edenhope and Nutrien Naracoorte.

#### 2021 SALE SUMMARY

174 of 215 sold to a top of \$7,500 twice, avg \$1856 137 Poll Dorset sold to a top of \$7,500, avg \$1969 36 White Suffolk sold to a top of \$3,000, avg \$1477



# www.janmac.com.au



Mertex 211046 - Junior champion Adelaide Royal 2022. Purchased for \$9,000 • August drop • WGHT 124.5 • 50MM EMD/FAT DEPTH 13 Impressive smooth carcass sheep.

## 2022 SALE DETAILS

The sale will again be interfaced with the live streamed AuctionsPlus platform.

If you are more comfortable with physical inspections you are encouraged to contact our agents who will gladly help on Sale Day.

Catalogues available on Sale Day, or before if required, from Janmac or Agents.

## HEALTH STATUS

This year's sale team have been back lined with Extinosad, given a booster shot of Glanvac 7 in 1 and drenched with Triguard at shearing.

They are Gudair vaccinated at marking and receive Eryvac and Scabiguard.

All rams are Brucellosis Accredited Free (2102).

We are proud of our stock and their presentation and fully guarantee their health status.



Please take some time to have a look at our newly updated website. It provides a snapshot of what we aim to achieve and also a great record of previous successes.

Many of the images are of long term clients and friends and this provides us with great satisfaction.

A quick look at the sires purchased shows how heavily we've invested to breed the type of sheep that make money for our clients.

Simply visit www.janmac.com.au and while you are there sign up for a chance to win a \$500.00 voucher to be redeemed on Sale Day.

We would ask if possible that any rams purchased be taken home on Sale Day. Of course if this doesn't suit we will happily deliver any rams immediately.

The famous lamb rolls will again be served and all are welcome to stay for a chat and a drink following the Sale if you wish.

### **THANK YOU**

To all who continue to support us. Stay safe, regards Grant, Kerry, Grace, Emma, Carl and William Bryce, Hannah, Archie and Ava



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