

Win-win result at Janmac

The Hausler family staged a wonderful high quality presentation of 170 Poll Dorset and White Suffolk rams for sale at their 11th annual Janmac ram sale last Wednesday 7th October and achieved a total clearance at an overall \$1107 average, their second best ever sale result.

While this made the vendors and their families very happy, it was also a great day for the 43 registered repeat and new buyers. In today's buoyant lamb industry the top end prices in the flock rams were acceptable but buyers were also able to purchase many in the great value range of \$700 to \$900 to average out buying accounts; 82 rams selling in this price range.

Stud sales are never reliable or predictable, but in the evolution and growth of the Janmac stud, Grant and Bryce Hausler were extremely pleased to see six of their top Poll Dorset rams go to ram breeding, or stud flocks.

Top amongst them was lot 5, Janmac 140179, selling for \$4100 to Brian Kester, Appleton Park stud, Apsley. This was the fifth ram Brian has bought from Janmac over the years and he was impressed with this ram's performance and muscling in combination with its overall correct balance, structure and conformation.

DS & SL Hobbs, Clear Lake went to \$4000 for lot 3, Janmac 140156, both these top rams being sons of Newbold 120065, the high performance ram used through AI. This ram, and Kurralea 110011, the \$28,000 Australian record priced Poll Dorset when purchased by Janmac and Ulandi Park in 2012, have had a big impact on the Janmac flock and proven to be a wise investments, going a long way in attracting stud breeders to the sale.

Other rams went at \$3000, \$3200, \$2500 and \$2750 to ram breeding flocks.

Of the flock ram buyers, six purchased 10 or more rams to put sustained strength in the bidding into the sale. Topping that list was Leigh McGinty, Apsley who purchased 15 Poll Dorsets from \$850 to \$1200 and averaged \$1087, following on from the 14 he purchased last year at a \$957 average.

PR, ME & KP Donaldson, buying through Rodwells Edenhope was only two behind in volume, their 13 Poll Dorsets being purchased from \$900 to \$1100 and at a \$985 average.

Long term Janmac client Danny West, Westwood, Edenhope purchased 12 rams in the high value \$700 to \$800 range, these being eight Poll Dorsets and four White Suffolks.

Purchasing 10 Poll Dorset rams each were Damien Merrett, representing KF, ML & PD Merrett, Glendonald, Apsley and buying through Westech Ag Kyle Livestock Pty Ltd, paying from \$1100 to \$1600 and averaging \$1390; Steve Di Giorgio, S & R DiGiorgio, Lucindale through PPH&S Naracoorte, paying from \$900 to \$1400 and averaging \$1090; and P & L Skinner, Ozenkadnook and also through PPH&S, paying from \$850 to \$900 and averaging \$870.

Matt Treglown, Poolaigelo was new to the Janmac buyers' list, picking up nine rams from \$900 to \$1400. Seven of these, four Poll Dorsets and three White Suffolks, were purchased account Karinya Farms, while two Poll Dorsets were account JN Treglown.

Another new client making a significant buying impact was Bale Farming, Kaniva. Damian Pearson, Westech Ag Kyle Livestock purchased eight rams for this account, four from each breed and paid from \$1200 to \$1800 and at a \$1425 average. These included the \$1800 top priced White Suffolk ram.

Other significant buyers included NW & EE Teate, through Landmark Naracoorte, seven Poll Dorsets from \$950 to \$1300; Rich Farming Trust, Goroke, six Poll Dorsets from \$850 to \$900; Ellis Brothers, Goroke, three Poll Dorsets at \$1000 and three White Suffolks at \$950; Damian Walter, Waverley Farming Trust, Goroke, six Poll Dorsets from \$850 to \$900; AG & LE Brook, Goroke, seven Poll Dorsets all at \$850; and JA & GR Hateley, through Westech Ag Kyle Livestock, six White Suffolks from \$850 to \$900.

The 33 White Suffolk rams in the sale sold to \$1800 and averaged \$962 while the higher profile and dominant Poll Dorset offering saw all 137 sell to \$4100 and average \$1131.

A very pleased Grant Hausler said post sale, "It was a very good day. We offered more rams, gained a better price and more clients, and everyone seemed to go away happy with the quality and value they received."

Sale Summary

	Poll Dorsets		White Suffolks		Overall	
	2015	2014	2015	2014	2015	2014
Offered	137	140	33	24	170	164
Sold	137	140	33	24	170	164
Top	\$4100	\$4300	\$1800	\$900	\$4100	\$4300
Average	\$1131	\$976	\$962	\$794	\$1107	\$950
Sale Agents:	Rodwells Edenhope and Landmark					
Auctioneer:	Leo Redden, Landmark					

Photo Captions:

1. Pictured with the \$4100 top priced Poll Dorset and overall sale ram are vendors Grant (left) and Bryce Hausler (right), Janmac stud, Goroke and purchaser Brian Kester, Appleton Park stud, Apsley.
2. These four buyers were very prominent bidders at the Janmac sale, collectively purchasing 27% of the offering. They are Danny West, Edenhope, 12 rams; Damien Merrett, Apsley, 10 rams; Matt Treglown, Poolaigelo, nine rams; and Leigh McGinty, Apsley, 15 rams.
3. Regular buyer Steve DiGiorgio (2nd left), S & R DiGiorgio & Sons, Naracoorte again bought strongly at the Janmac sale and is pictured with Janmac principals Bryce Hausler (left) and Grant Hausler(right) and his PPH&S Naracoorte buying agent Robin Steen inspecting the 10 Poll Dorsets he purchased.