

#### **WELCOME**

Grant, Bryce and their families invite all of our valued clients and friends to our 13th Annual Production Sale, to be held on Wednesday, October 4th, 2017 at 1.00pm (Victorian time).

The 2016 year ended with a wet September and a long cool finish. Clients reported plenty of weight in their lambs with lamb prices high and consistent throughout the selling season.

The style of ram Janmac endeavours to breed needs to allow for the range of areas and clients our rams go to. It is important for us to understand their farming systems and to breed our rams accordingly.

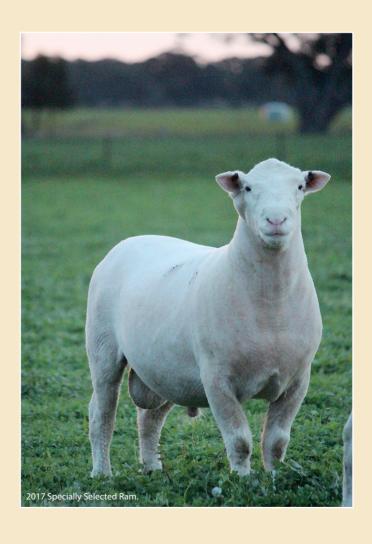
Technology is rapidly advancing in the sheep industry and with it comes huge opportunities. D.N.A. testing, meat eating qualities and E.I.D. scanning will play a larger part in the future.

It is however, essential that these tools are used together with visual selection for structure, easier lambing and overall balance.

It will be interesting to see where the next decade takes our lamb industry and Janmac is proud to be a major part of this exciting industry.

Janmac is gradually increasing our ram numbers to cater for more demand and interest.

Please contact us at any time to discuss our program, or just for a chat.





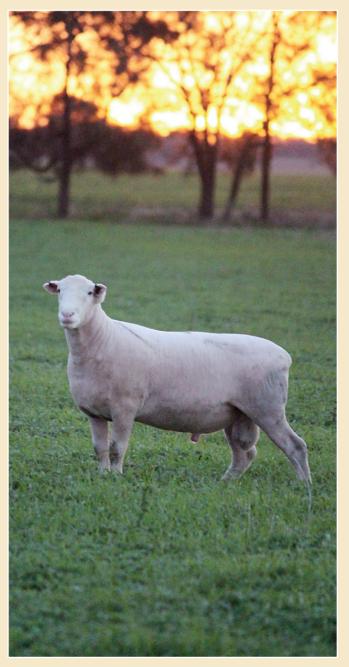
### **RECORD SETTING SALE**

Records tumbled at Goroke, Wednesday, 5th October 2016 at the Janmac on property Poll Dorset and White Suffolk annual production ram sale.

At their 12th annual sale, the Hausler family's stud achieved their best ever sale result, with a total clearance of 170 Poll Dorset and White Suffolk rams topping at \$5600 for an overall average of \$1248.

Landmark's Stud Stock's Leo Redden, Riverton, along with Wayne Driscoll, Rodwells, Horsham, welcomed buyers to the Janmac sale, offering 'durable rams with genetic potential to turn grass into \$6/kg lambs'.

With Janmac stud's growing reputation for producing quality stud and flock sires, very keen competition ensued between the 49 registered new and repeat buyers to secure their selections. The price at the fall of the hammer for each of the





first ten rams did not come below the \$1600 mark and wasn't until very late in the catalogue that the price fell below \$1000.

Selling for the sale high of \$5600, lot 3 was bought by Rick Foster, Haven Park Enterprises, Casterton through TDC, Penola. It was a combination of the best genetics introduced into Janmac in recent times, being a son of the Kentish Downs ram purchased for the top sale price at the 2014 Kentish Downs sale, and out of a daughter of the \$28,000 Kurralea 110011 purchased in 2013.

Mr Foster said he liked the Poll Dorset ram's 'type' and with a Carcase Plus index of 177.8 on Lambplan, eye muscle depth of 45 and a weaning weight of 62kg, it will be used as a sire over the Foster family's 300 Poll Dorset stud ewes.



Second top money was paid by prime lamb producer, Bruce Parker who went to \$3100 on his selection, Lot 2a, to go over Poll Dorset ewes for ram breeding duties on his Kingston SE property.

Four buyers purchased 10 or more rams. Regular client Leigh McGinty, Apsley bought 13 Poll Dorset rams from \$900 to \$1300 for an average of \$1181, following on from his average of \$1087 for 15 rams purchased at the 2015 sale.

Bill Rich, Rich Farming Trust, Goroke and buying through Rodwells, Edenhope, paid from \$800 to \$1200 for 12 Poll Dorset rams for a \$1033 average. Repeat clients KF, ML & PD Merrett, Glendonald Pastoral, Apsley, bought 11 Poll Dorset rams from \$1200 to \$2000 for a buying average of \$1636 through Kyle Livestock, while PR, ME & RP Donaldson, Edenhope picked up 10 Poll Dorset rams from \$1100 to \$1,200 for an average of \$1160, buying through Rodwells, Edenhope.





Westwood, Edenhope continued their long term association with Janmac, buying eight rams through Rodwells, Edenhope; they comprised of two White Suffolks at \$1000 each, and six Poll Dorsets from \$900 to \$1000 for an average of \$975.

Also buying eight Poll Dorset rams was repeat client, Steve DiGiorgio, S&R DiGiorgio & Sons, Lucindale who paid from \$1000 to \$1700, and averaging \$1312.

Purchasing seven Poll Dorset rams each were GK & LE Sambell, Kybybolite who paid from \$1200 to \$1800 for their selections and averaged \$1214 through PPHS Naracoorte; and Coronary Park, Naracoorte, paying from \$1000 to \$1200 for an average of \$1171.

Other significant buyers included John Hateley, Langkoop Victoria, through TDC Penola, buying six White Suffolk rams from \$1100 to \$1200 to averaging \$1133; KP Farms through Landmark Naracoorte, with three White Suffolks at \$1200 each and three Poll Dorsets from \$1300 to \$1700 and at an average of \$1134; Paul Brook, Goroke, buying through Rodwells Edenhope, bought six Poll Dorset rams from \$1000 to \$1100 to average \$1050; Karinya Farms, Poolaijelo with six Poll Dorset rams from \$1200 to \$1800 and an average of \$1483 through TDC Penola; and WD, RG & NW Robinson, Ullswater, who bought six Poll Dorsets from \$1000 to \$1200 for an average of \$1108 through Rodwells Edenhope.



144 Poll Dorset rams were offered and achieved a total clearance, selling to a high of \$5600 – blitzing the 2015 top price by \$1500 – to average \$1262. The twenty six White Suffolks offered sold to \$1800 and averaged \$1171.

Grant and Bryce Hausler, Janmac stud principals were absolutely thrilled with the outstanding sale result which exceeded all their expectations. The Poll Dorset ram that sold at \$5600 was the highest price they had received for a ram to date and they were very pleased it was going to a great stud home.



Grant said that although the rams, which were in basic pasture condition, had experienced a challenging lead up to the sale, contending with an unseasonably cold and wet spring. However, they presented very well and had continued to grow and perform, showing buyers they are bred to adapt and excel in difficult conditions, with their progeny expected to do the same.

Landmark agent, David Heinrich, Naracoorte said the depth of consistency of the rams was outstanding across the catalogue and shows the ever increasing quality of Janmac genetics, the reason why buyers keep returning.

|         | Poll Dorsets<br>2016 2015 |        | White Suffolks<br>2016 2015 |        | Overall<br>2016 2015 |        |
|---------|---------------------------|--------|-----------------------------|--------|----------------------|--------|
| Offered | 144                       | 137    | 26                          | 33     | 170                  | 170    |
| Sold    | 144                       | 137    | 26                          | 33     | 170                  | 170    |
| Тор     | \$5600                    | \$4100 | \$1800                      | \$1800 | \$5600               | \$4100 |
| Average | \$1262                    | \$1131 | \$1171                      | \$ 962 | \$1248               | \$1107 |

- article supplied by Superior Selections



# www.janmac.com.au





### **2017 SALE**

The purchase of Kentish Downs 291-13 in 2014 for a sale top of \$7,000 has been a huge success. Selected for his early maturity and clean points, 291 sired last year's top priced ram at \$5,600. The purchasers, Rick and Nancy Foster of 'Haven Park' have reported a great result with plenty of quality lambs on the ground.

Unfortunately for us, this has been our last group of Eleven -11 sons. He left a large imprint on our flock and we are grateful to the Rowett family for our involvement in the purchase.

Last year saw us head back to Kurralea to secure Kurralea 36-15tw for the sale top of \$13,000. We joined 36tw to 93 maiden ewes with 87 scanning in lamb

Several of these lambs are elite with stud potential already at this early stage.

Our use of Hillcroft Farms 1082-7 in A.l. has seen a small group of impressive rams produced. These rams are shorter in the leg but feature width of loin and hindquarter. We would love to hear feedback on this style of sheep. Tag 049-16tw scanned 88kgs/8mm fat and 42 emd at 02-12-16. Currently weighs 124 kgs and 45 emd. Definitely worth inspection!

Although smaller in number, this year's group of White Suffolks are exceptional. Our focus on muscling and depth is evident in this group.

## **HEALTH STATUS**

Janmac Rams are fully Gudair vaccinated and have Brucellosis-Free Accreditation (2012). All rams have been back lined with "Extinosad" at shearing, recently vaccinated with 8 in 1 vaccine and drenched with "TriGuard". Our rams are fully guaranteed for their first season working. We are proud of our stock and guarantee their health status.

THANK YOU to all who have supported us during the 2016 season and inspected or purchased our stock. Our greatest strength is our client base and we always welcome any feedback.

We will again be offering approximately 175 Poll Dorset and White Suffolk Rams on Sale Day. Delivery can be arranged on all rams purchased if required.

The famous 'Janmac Lamb Rolls' and refreshments will again be provided prior to the sale.

Although it is a busy time of the year, we would love to have you stay and share a drink and a chat after our sale.

The 2017 Sale is being held:

Wednesday, October 4 at 1.00 pm (Victorian time)
We look forward to seeing clients and friends on this day.

Regards

Grant, Kerry, Grace, Emma, Carl and William. Bryce, Hannah, Archie and Ava.





**Grant Hausler** Mobile: 0427 861 013 Phone 03 5386 1013 Email: grant.hausler@bigpond.com **Bryce Hausler** Mobile: 0427 861 031 Phone 03 5386 1296 Web: www.janmac.com.au